

Russell J. Scott

Email: russellscott94@gmail.com Phone: 678-858-0808

Objective

To continue to develop as a growing professional within the commercial insurance industry by taking on new opportunities and expanding my skillset as an underwriter.

Relevant Work Experience

CNA Insurance

Middle Market Underwriter, Atlanta, Ga

February 2018-Present

- Underwrites all commercial lines of business and various types of risks in middle market including technology, manufacturing, real estate, and professional services
- Exercises Account, Agency and Distribution Management Skills daily
- Exemplifies consultative sales and interpersonal skills that result in strong business relationships

Middle Market Underwriting Trainee, Atlanta, Ga

June 2017-January 2018

- Managed renewals by negotiating pricing and terms based on the account performance
- Triaged new business within the middle market space
- Obtained CLCS designation, and took part in classroom based training focusing on proprietary forms and coverages

Enterprise (Underwriting) Intern, Atlanta, Ga

May 2016-August 2016

- Executed “Why CNA Can” marketing initiative to differentiate the brand of CNA in the marketplace
- Developed analytical tools for international book of business to better strategize broker interactions
- Worked under Business Development Leader of Southeast Zone to manage agency relationships

Aflac World Wide Headquarters

Compliance Intern, Columbus, Ga

May 2015-August 2015

- Reviewed policy exceptions as a Product Compliance Data Analyst
- Spanish Translations Initiative: Translate and approve brochure and outline of coverage forms from English to Spanish
- Shadowed Actuarial Department

Education

University of Georgia

Major: Risk Management and Insurance, *Bachelor of Business Administration* **Minors:** Theatre, Spanish

Study Abroad

Bermuda Insurance Market Study Trip Spring 2016

- Selected among 10 other students from the UGA Risk Management Program to study the Bermuda Insurance market
- Met with various companies to discuss the development of captives and the property and casualty market in Bermuda

UGA en España Study Abroad Program Summer 2015

- Completed 3 hours of intensive coursework focusing on the topics of the Spanish language and history while living with host families in the cities of Madrid and Barcelona, Spain

Leadership

Diversity and Inclusion Committee, Head

- Leads a team of employees to develop a culture of diversity and inclusion within the Atlanta branch by planning events for employees to collaborate and engage.

Gamma Iota Sigma, Vice President of Finance

- Provide all financial services for fraternity, including budgeting, invoicing and payment of membership dues